

COUNCIL AGENDA STATEMENT

Meeting Date: March 25, 2025  
To: Honorable Mayor and Council Members  
From: Dan Saus, Utility Director  
Through: George Garrett, City Manager



Agenda Item: **Resolution 2025-18** Authorizing A “Piggy-Back” Purchase Pursuant To The City’s Purchasing Policies And Procedures And Approving The Purchase of a Caterpillar 420 Backhoe/Loader Under The Florida Sheriff’s Bid Contract FSA23-EQU21.0 From Kelly Tractor Co., In An Amount Not To Exceed at total of \$164,325.00; Authorizing The City Manager To Enter Into Agreements In Connection Therewith, Appropriating And Expending Budgeted Funds; And Providing For An Effective Date

BACKGROUND & JUSTIFICATION:

Our aging infrastructure is requiring more and more maintenance and with the addition of our new collections supervisor we are able to perform more of this maintenance in house. The purchase of this backhoe/loader will support the Utilities Department by allowing us to perform, in-house, many of the tasks we are currently required to hire out to contractors. This Agenda item authorizes the purchase of one Caterpillar 420 backhoe/Loader.

CONSISTENCY CHECKLIST:

	Yes	No
1. Comprehensive Plan	_____	_____
2. Other –Sewer Mandate	_____	_____

FISCAL NOTE:

The Adopted FY25 Wastewater Utility Budget includes appropriations of \$175,000 for this purchase.

RECOMMENDATION:

Approve Resolution

**CITY OF MARATHON, FLORIDA  
RESOLUTION 2025-18**

**A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, AUTHORIZING A “PIGGY-BACK” PURCHASE PURSUANT TO THE CITY’S PURCHASING POLICIES AND PROCEDURES AND APPROVING THE PURCHASE OF A CATERPILLAR 420 NACKHOE/LOADER UNDER THE FLORIDA SHERIFF’S BID FSA23-EQU21.0 FROM KELLY TRACTRO CO., IN AN AMOUNT NOT TO EXCEED \$164,325.00; AUTHORIZING THE CITY MANAGER TO ENTER INTO AGREEMENTS IN CONNECTION THEREWITH, APPROPRIATING AND EXPENDING BUDGETED FUNDS; AND PROVIDING FOR AN EFFECTIVE DATE.**

**WHEREAS**, pursuant to Ordinance 2015-04, the City adopted purchasing policies and procedures (the “Purchasing Policies and Procedures”) after determining that it was fiscally prudent and in the City’s best interest to adopt policies and procedures for City employees and officials regarding the acquisition and purchase of contractual services, equipment, goods, and other similar types of services; and

**WHEREAS**, the Purchasing Policies and Procedures allow the City Council to enter into contracts for materials, supplies, equipment, public improvements or services without competitive bidding by utilizing existing contract terms and prices entered into by other local, state or federal government authorities that followed a competitive bidding procedure leading to the award of the contract in question; and

**WHEREAS**, the City desires to take advantage of the Florida Sheriffs’ Association Contract FSA23-EQU21.0 from Kelly Tractor Co., to purchase one Caterpillar 420 Backhoe/Loader in an amount not to exceed \$164,325.00.

**NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, THAT:**

**Section 1.** The above recitals are true and correct and incorporated herein.

**Section 2.** The City Council hereby authorizes the City Manager to enter into an agreement and expend budgeted funds on behalf of the City for the purchase of one Caterpillar 420 backhoe/loader from Kelly Tractor Co. in an amount not to exceed \$164,325.00.

**Section 3.** This resolution shall take effect immediately upon its adoption.

**PASSED AND APPROVED BY THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, THIS 25<sup>th</sup> DAY OF MARCH, 2025.**

**THE CITY OF MARATHON, FLORIDA**

---

**Mayor Lynn Landry**

AYES:  
NOES:  
ABSENT:  
ABSTAIN:

**ATTEST:**

---

Diane Clavier, City Clerk

(City Seal)

**APPROVED AS TO FORM AND LEGAL SUFFICIENCY FOR THE USE AND RELIANCE OF THE CITY OF MARATHON, FLORIDA ONLY:**

---

Steve Williams, City Attorney

City of Marathon  
Attn: Paul Bartnik



7-Jan-25



**REF: Florida Sheriff's Association Contract Quote**  
**Term: October 1, 2023 – September 30, 2025**  
**Contract: FSA23-EQU21.0, Equipment**  
**Group: LOADER: Loader Backhoe with Canopy 4x4 Standard**  
**Item: 207, Caterpillar 420**

One new Caterpillar 420 Backhoe Loader equipped with the following equipment:

	<b><u>Base Model</u></b>		
	Base Machine Unit (Caterpillar 416)	\$95,500	<b>A</b>
	<b><u>Upgrade Model Options</u></b>		
420	Base 420 with freight and prep only	<b>-\$14,238</b>	<b>B</b>
	<b><u>Non-Specified Options</u></b>		
542-7992	420 07A BACKHOE LOADER CFG2	BASE	
543-4284	STICK,EXTENDABLE. 14FT	\$6,240	
544-1066	PT, 4WD/2WS, POWERSHIFT	\$12,430	
541-9540	ENGINE, 74.5KW, C3.6 DITA, T4F (91HP)	\$12,360	
554-4188	HYDRAULICS, MP, 6FCN/8BNK, QC	\$7,930	
544-0883	CAB, DELUXE	\$10,870	
545-5047	DISPLAY, STANDARD	N/C	
491-6736	WORKLIGHTS (8) LED LAMPS	\$1,140	
611-0339	SEAT, DELUXE FABRIC	\$1,195	
206-1747	BELT, SEAT, 2" SUSPENSION	N/C	
542-7810	AIR CONDITIONER, T4F	\$3,110	
639-4880	PRODUCT LINK, CELLULAR, PLE643	N/C	
533-0488	TIRES, 340 80-18/500 70-24, MX	\$3,360	
337-9696	COUNTERWEIGHT, 1015 LBS	\$2,280	
9R-6007	STABILIZER PADS, FLIP-OVER	\$435	
175-7877	BUCKET, HOE,(NONE)	N/C	
485-5303	COUPLER, PG, HYDR.D.LOCK, BHL	\$4,813	
559-0872	INSTRUCTIONS, ANSI	N/C	
421-8926	SERIALIZED TECHNICAL MEDIA KIT	N/C	
551-6453	RIDE CONTROL	\$1,925	
282-5409	THUMB, HYDRAULIC, NO TINE, BHL	\$6,431	
281-6708	THUMB, TINE, A-5	\$649	
548-1231	LINES, COMBINED AUX, E-STICK	\$4,530	
433-0154	BEACON, MAGNETIC MOUNT, STROBE	\$444	
540-2298	STANDARD RADIO (12V)	\$720	
567-5090	AUTO-UP STABILIZERS	N/C	
423-7607	PLATE GROUP - BOOM WEAR	\$279	
353-1389	GUARD, STABILIZER	\$1,080	
382-2499	MIRRORS, EXTERNAL, BOTH SIDES	\$945	
6W-8832	CARRIAGE, PAL CL3, 61", IT	\$2,511	
195-6939	FORK TINE, 2" X 5"X 54" QTY 2	\$1,916	
555-2396	LINES, HYD CPLR 14FT EXT PILOT	\$3,014	
318-9902	PINS, SPARE QTY 2	\$350	
532-9300	HAMMER, B8S, BH	\$14,583	
216-8810	BUCKET-MP, 1.3 YD3, IT	\$7,653	
9R-5321	CUTTING EDGE, TWO PIECE	\$331	
	Non Specified Options List Price	\$113,524	
	20% Contract Discount	<b>-\$22,705</b>	
	Non Specified Options Total	\$90,819	<b>C</b>
	<b>MACHINE TOTAL</b>	\$172,081	<b>A+B+C</b>
	WerkBrau® 24" Rock Bucket	\$2,500	
	60MO/2000HRS PREMIER ESC WARRANTY	\$3,680	
	Less Additional Dealer Discount	<b>-\$13,936</b>	
	<b>QUOTE GRAND TOTAL</b>	<b>\$164,325</b>	

FOB: City of Marathon

Thank you for your consideration of our product. Quote is valid for thirty days.

Greg Bennett

Governmental Sales

Office 305-592-5360

[greg\\_bennett@kellytractor.com](mailto:greg_bennett@kellytractor.com)

Direct 786-579-2651

[www.kellytractor.com/governmental](http://www.kellytractor.com/governmental)

Cell 786-229-7037