

RESOLUTION NO. 02-05-66

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, AUTHORIZING THE CITY TO PURCHASE AN AMBULANCE TO REPLACE THE RESERVE UNIT; AUTHORIZING THE CITY MANAGER AND CITY ATTORNEY TO FINALIZE THE TERMS AND CONDITIONS OF ANY DOCUMENTATION NECESSARY TO FACILITATE SAID PURCHASE; AUTHORIZING THE MAYOR TO EXECUTE ANY DOCUMENTATION NECESSARY FOR SAID PURCHASE; AND PROVIDING AN EFFECTIVE DATE.

WHEREAS, the City of Marathon ("City") desires to purchase an ambulance to replace the reserve unit and to enable the City to conduct non-emergency transports and ensure the City will backup to the primary ambulance unit for emergency transports ; and

WHEREAS, the item will be budgeted in the Fire Department's budget for Fiscal Year 2002-2003 for the balance about the State Grant of \$45,000, which is presently on hand. The total cost to the City will be \$84,161 of the unit price of \$129,161.

NOW THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, AS FOLLOWS:

Section 1. Recitals. The above recitals are true and correct and are incorporated herein by this reference.

Section 2. The City Council of the City of Marathon ("City") hereby approves the purchase of said ambulance (a copy of specifications and information attached as Exhibit "A"). The City Manager and the City Attorney are authorized to finalize the terms and conditions of any documentation necessary to facilitate said purchase, if necessary, and the Mayor is authorized to execute any documentation necessary for said purchase on behalf of the City.

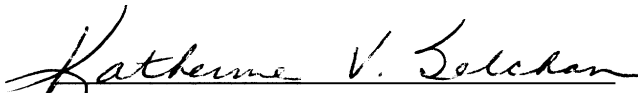
Section 3. **Effective Date.** This resolution shall take effect immediately upon adoption.

PASSED AND ADOPTED this 22nd day of May, 2002.




JOHN BARTUS, MAYOR

ATTEST:



KATHERINE V. SOLCHAN
CITY CLERK

APPROVED AS TO LEGAL SUFFICIENCY:



CITY ATTORNEY

#5607v1.ks

MEMORANDUM

City of Marathon

TO: Mayor, City Council and City Manager
FROM: Tony Messina, Fire Chief
DATE: May 2, 2002
MEETING DATE: May 22, 2002
SUBJECT: Ambulance Purchase

ITEM: Purchase an Ambulance to replace the reserve unit. This is a Medium Duty Type Ambulance similar to the one presently on order.

STATEMENT OF PURPOSE: Need for an ambulance for EMS Transports. This ambulance will enable the city to conduct non-emergency transports and ensure the city will back-up to the primary ambulance unit for emergency transports

BUDGET IMPACT: This item will be budgeted in the Fire Department's budget for FY 2002-2003 for the balance above the State Grant of \$45,000 which we presently have in hand. Total cost to the City will be \$84,161 of the unit price of \$129,161.

AGENCY IMPACT: This unit is needed for non-emergency transport of patients to meet the anticipated revenue in the City budget.

STAFF IMPACT: The department will utilize this unit with off-duty and part-time staff. These individuals have been identified and are ready when the City proceeds with non-emergency transports.

RECOMMENDATION: With the age of the existing back-up unit and continuing expense to keep it running, the feeling is that this will not be a reliable piece of equipment to use on emergency calls in the very near future. With the responsibility now of EMS and the City anticipating doing transfers, we need to have the new, reliable EMS units in place prior to January 1st. With the company, Ten-8, receiving the Purchase Order prior to June 15th they have acknowledged that we could expect delivery before December 31". and they have agreed to withhold the \$1,800 price increase necessitated by new EPA rules. The recommendation of the Fire Chief is to approve this item.



Memorandum

TO: Craig Wrathell, City Manager
FROM: Anthony Messina, Fire Chief
CC:
DATE: May 11, 2002
RE: Ambulance

Craig;

In response to your request for information concerning the purchase of the second ambulance I submit the following information. The present unit was built by Southern Coach Ambulance in 1988 and repowered in 1993. It served as a back-up unit for Monroe County prior to the City receiving it through an agreement with the county when we started EMS services.

If the City was to utilize the \$45,000 in grant money to replace the drive **train/refurbish** the unit what life could we expect? This question is not as simple as a number to answer. First of all the cost to replace and provide a new cab and drive train under the existing box was \$90,000, when I requested prices, when I was doing the grant. The state awarded the City \$45,000 of an original request of over \$400,000. This request of over \$400,000 did include the **repower** of this unit for \$90,000 in addition to equipment for the other EMS units and another ambulance and supplies. The original thought was that if we received the grant for the \$90,000 plus the possible trade-in of \$10,000 for the existing unit. The City could purchase a new unit for \$29,000 utilizing the above monies. But answering the original question we would still be placing a 15-year-old **body/box** on a new chassis. This **body/box** does not presently meet the new state specifications and since the original manufacturer is no longer in business. There would be no warranty for the unit. This possibly would provide the city with 3-7 years of service, but several companies have stated, "the age of the **body/box** would result in many problems and costs". But we must understand they wish to sell new units also. But I do tend to agree that there may be much ongoing cost with the **repower** of this unit.

As I stated above I believe that the resale or trade-in value of this unit may be from \$8,000 to \$10,000. We have discussed this recently with one supplier and he gave us the figure of \$8,000. We had also stated to him that we may be doing some work to the unit and his response was, "if we would put \$20,000 in work into the unit it would only increase the value \$2,000 due to the age".

The grant money that we have been awarded, the City should receive a check within the next three weeks must be spent prior to March 1st of 2003.

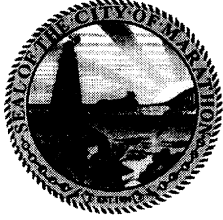
I have inquired about utilizing the money for purchase of a new unit rather than the re-power, and the state has agreed that with a formal change in the grant this would be acceptable. However when asked about using the grant money for the unit presently in production, the answer was negative since the grant did not extend to an additional unit, but to have the existing one operate in a more reliable manner.

To date we have not received, that I am aware of, any funds from the ambulance transports. These invoices are still in the pipeline and we should start receiving monies in the next weeks. In the month of April we have billed over \$30,700 and our billing agent has state we should expect to receive approximately \$24,00 of that billable amount from this months invoices. The projections for the remainder of this fiscal year for ambulance revenues are a total of from \$70,000 to \$85,000. With the majority of this, 75% from emergency calls or \$55,000 and the remainder from interfaculty and non-emergency transports.

If the City wishes to provide transports to Miami and out of county facilities, we must have reliable units to ensure that the City is always protected. This purchase would provide that level of reliability and comfort with the fleet of emergency EMS units the City would have.

I have not expanded on the reliability and need for repairs to the existing unit in question. This is a matter that we have inherited and must deal with if the City is going to be in the EMS business. But the purchase of this unit with the grant money available will eliminate the problem and bring a greater reliability factor to the Cities EMS units.

I hope this answers you questions that both you and the Council did have at this point in time on this matter.



Memorandum

TO: Craig Wrathell, City Manager
FROM: Anthony Messina, Fire Chief
CC:
DATE: May 6, 2002
RE: Ambulance

Craig;

The ambulance that I have recommended for the Council to purchase is on the Florida Sheriffs Department Bid List, through Ten-8 Fire Equipment. We are using the same specifications as on the other unit presently in production. The company has extended the same price for this unit, if they receive the purchase order prior to June 15th. This is due to the price increase from International on the chassis, necessitated by new EPA regulations.

I also am recommending that the following additional items be purchased with the ambulance to be included in the production they are as follows:

Keyless entry for both the cab and the Med-unit - This will assist in security and safety of the drugs and equipment in the unit, and may be a requirement in the near future by the state.	\$990
Console in the front cab area - This will allow for orderly storage of reports and protective equipment, along with radios	220
LED turn signals - These are the most noticeable type of light presently available for the public to be aware of the drivers intentions to prevent accidents	303
Digital 24 hour Clock - This will be placed in the rear of the unit for EMS crew members, so that accurate times will be recorded in patient records	231

2 Rear Strobe lights w/power pack -	601
This is to provide warning lighting from the rear to prevent accidents from oncoming traffic	
LED Grill lights and Light Bar -	734
For visibility to motorists and safety	
D-2 Compartment adjustment -	985
This will allow the EMS crew additional flexibility with the use of emergency life saving equipment and allow for use of this compartment from both inside and outside	
Shelving -	210
Additional shelves for the existing compartments	
110v AC outlet -	69
This is for possible future state requirements for a refrigerator in the EMS unit.	
Cabinets to replace passthru -	275
The Pass-thru is usually used for storage of equipment and supplies, this will allow for clean and useful storage of the above.	
3rd Coax Cable -	61
This is for possible future radio features	
Child Seat -	660
This is to provide a safe and secure place for a child to be seated if a parent is injured and they need to be transported with the parent	
Fire Com Intercom -	1605
This is for all crew to have clear communication with each other and dispatch	

Total Price for options	\$7,175
Ten-8 Discount for options	2,000
Discount for full Payment	1,903

Total for options above the Cost of the Med-Unit	<u>\$3072</u>
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Total cost for Ambulance \$129,169