

**CITY OF MARATHON, FLORIDA  
RESOLUTION 2016-108**

**A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, APPROVING A CONTRACT CHANGE ORDER WITH PEDRO FALCON CONTRACTORS, INC. FOR THE UTILITY AND PUBLIC WORKS MAINTENANCE FACILITY IN AN AMOUNT NOT TO EXCEED \$328,630.63; AUTHORIZING THE CITY MANAGER TO EXECUTE THE CONTRACT CHANGE ORDER #1 AND EXPEND BUDGETED FUNDS ON BEHALF OF THE CITY; AND PROVIDING FOR AN EFFECTIVE DATE**

**WHEREAS**, the City of Marathon (the “City”) awarded the contract for the “Utility and Public Works Maintenance Facility” (the “Project”) on January 26, 2016 by Resolution 2016-11 in the amount of \$1,994,484.00; and

**WHEREAS**, the change order is found to be reasonable for the additional work requested by City staff and to be performed by Pedro Falcon Contractors, Inc as the General Contractor, in the amount of \$328,630.63; and

**WHEREAS**, the City wishes to accept this change order, which will enable the City to include additional features to the offices, shop and site and reinstate several previously deleted items that had been value engineered.

**NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, THAT:**

**Section 1.** The foregoing recitals are true and correct and are incorporated herein by this reference.

**Section 2.** The contract attached hereto as Exhibit “A”, together with such non-material changes as may be acceptable to the City Manager and approved as to form and legality by the City Attorney is hereby approved. The City Manager is authorized to execute the contract and expend budgeted funds on behalf of the City.

**Section 3.** This resolution shall take effect immediately upon its adoption.

**PASSED AND APPROVED BY THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, THIS 13<sup>th</sup> DAY OF DECEMBER, 2016.**

**THE CITY OF MARATHON, FLORIDA**

  
\_\_\_\_\_  
Mayor Dr. Daniel Zieg

AYES: Bartus, Coldiron, Cook, Senmartin, Zieg  
NOES: None  
ABSENT: None  
ABSTAIN: None

**ATTEST:**

  
\_\_\_\_\_  
Diane Clavier, City Clerk

(City Seal)

**APPROVED AS TO FORM AND LEGALITY FOR THE USE AND RELIANCE OF THE CITY OF MARATHON, FLORIDA ONLY:**

  
\_\_\_\_\_  
David Migut, City Attorney

**EXHIBIT "C"  
CHANGE ORDER**

**CHANGE ORDER NO.** 01

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**TO:** City of Marathon

**PROJECT:** Utility and Public Works Maintenance Facility Building

**CONTRACTOR:** Pedro Falcon Contractors, Inc.

**DATE:** October 28, 2016

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This Change Order will authorize the following change to the Agreement:

The Work as set forth in the Agreement is hereby amended to include the items set forth on **Exhibit "1"** attached hereto and by this reference made a part hereof.

This Change Order constitutes full, final, and complete compensation to the Contractor for all costs, expenses, overhead, and profit, and any damages, and/or time adjustments of every kind that the Contractor may incur in connection with the above referenced changes in the Work, and any other effect on any of the Work under the Agreement. The Contractor acknowledges and agrees that (a) the Contract Price of \$ 1,994,484.00 under the Agreement will be changed by this Change Order, and (b) the schedule for performance of Work will be changed by this Change Order. Contractor expressly waives any claims for any additional compensation, damages or time extensions in connection with the above-referenced changes. Except as herein or heretofore expressly modified, all terms of the Agreement shall remain in full force and effect and shall cover the performance of, and payment for, any work authorized hereunder. Any defined terms not defined in this Change Order shall have the meanings set forth in the Agreement.

By signing below the parties indicate acceptance of this Change Order as set forth herein.

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**CONSENT OF SURETY TO CHANGE ORDER**

The Surety Agrees that this change order is not a cardinal change and if the Change Order includes an increase in the Contract amount, then the penal amount of the payment and performance bond issued for this Contract is increased by the dollar amount of this Change Order.

Travelers Casualty and Surety Company of America (Seal)

Surety's Name and Corporate Seal

By: 

Signature and Title

Christ J. Nielson, Attorney in Fact

Attest: 

Signature and Title

Witness

**City of Marathon**

By:   
Name: Charles Lindsey  
Title: City Manager

**Pedro Falcon Contractors, Inc.**

By:   
Name: Christian Brisson  
Title: as President



POWER OF ATTORNEY

Farmington Casualty Company
Fidelity and Guaranty Insurance Company
Fidelity and Guaranty Insurance Underwriters, Inc.
St. Paul Fire and Marine Insurance Company
St. Paul Guardian Insurance Company

St. Paul Mercury Insurance Company
Travelers Casualty and Surety Company
Travelers Casualty and Surety Company of America
United States Fidelity and Guaranty Company

Attorney-In Fact No. 225989

Certificate No. 006924080

KNOW ALL MEN BY THESE PRESENTS: That Farmington Casualty Company, St. Paul Fire and Marine Insurance Company, St. Paul Guardian Insurance Company, St. Paul Mercury Insurance Company, Travelers Casualty and Surety Company, Travelers Casualty and Surety Company of America, and United States Fidelity and Guaranty Company are corporations duly organized under the laws of the State of Connecticut, that Fidelity and Guaranty Insurance Company is a corporation duly organized under the laws of the State of Iowa, and that Fidelity and Guaranty Insurance Underwriters, Inc., is a corporation duly organized under the laws of the State of Wisconsin (herein collectively called the "Companies"), and that the Companies do hereby make, constitute and appoint

Charles D. Nielson, Charles J. Nielson, Mary C. Aceves, David R. Hoover, Gicelle Pajon, Olga Iglesias, and Arthur Colley

of the City of Miami Lakes, State of Florida, their true and lawful Attorney(s)-in-Fact, each in their separate capacity if more than one is named above, to sign, execute, seal and acknowledge any and all bonds, recognizances, conditional undertakings and other writings obligatory in the nature thereof on behalf of the Companies in their business of guaranteeing the fidelity of persons, guaranteeing the performance of contracts and executing or guaranteeing bonds and undertakings required or permitted in any actions or proceedings allowed by law.

IN WITNESS WHEREOF, the Companies have caused this instrument to be signed and their corporate seals to be hereto affixed, this 4th day of August, 2016.

Farmington Casualty Company
Fidelity and Guaranty Insurance Company
Fidelity and Guaranty Insurance Underwriters, Inc.
St. Paul Fire and Marine Insurance Company
St. Paul Guardian Insurance Company

St. Paul Mercury Insurance Company
Travelers Casualty and Surety Company
Travelers Casualty and Surety Company of America
United States Fidelity and Guaranty Company



State of Connecticut
City of Hartford ss.

By: [Signature]
Robert L. Raney, Senior Vice President

On this the 4th day of August, 2016, before me personally appeared Robert L. Raney, who acknowledged himself to be the Senior Vice President of Farmington Casualty Company, Fidelity and Guaranty Insurance Company, Fidelity and Guaranty Insurance Underwriters, Inc., St. Paul Fire and Marine Insurance Company, St. Paul Guardian Insurance Company, St. Paul Mercury Insurance Company, Travelers Casualty and Surety Company, Travelers Casualty and Surety Company of America, and United States Fidelity and Guaranty Company and that he, as such, being authorized so to do, executed the foregoing instrument for the purposes therein contained by signing on behalf of the corporations by himself as a duly authorized officer.

In Witness Whereof, I hereunto set my hand and official seal.
My Commission expires the 30th day of June, 2021.



[Signature: Marie C. Tetreault]
Marie C. Tetreault, Notary Public

This Power of Attorney is granted under and by the authority of the following resolutions adopted by the Boards of Directors of Farmington Casualty Company, Fidelity and Guaranty Insurance Company, Fidelity and Guaranty Insurance Underwriters, Inc., St. Paul Fire and Marine Insurance Company, St. Paul Guardian Insurance Company, St. Paul Mercury Insurance Company, Travelers Casualty and Surety Company, Travelers Casualty and Surety Company of America, and United States Fidelity and Guaranty Company, which resolutions are now in full force and effect, reading as follows:

**RESOLVED**, that the Chairman, the President, any Vice Chairman, any Executive Vice President, any Senior Vice President, any Vice President, any Second Vice President, the Treasurer, any Assistant Treasurer, the Corporate Secretary or any Assistant Secretary may appoint Attorneys-in-Fact and Agents to act for and on behalf of the Company and may give such appointee such authority as his or her certificate of authority may prescribe to sign with the Company's name and seal with the Company's seal bonds, recognizances, contracts of indemnity, and other writings obligatory in the nature of a bond, recognizance, or conditional undertaking, and any of said officers or the Board of Directors at any time may remove any such appointee and revoke the power given him or her; and it is

**FURTHER RESOLVED**, that the Chairman, the President, any Vice Chairman, any Executive Vice President, any Senior Vice President or any Vice President may delegate all or any part of the foregoing authority to one or more officers or employees of this Company, provided that each such delegation is in writing and a copy thereof is filed in the office of the Secretary; and it is

**FURTHER RESOLVED**, that any bond, recognizance, contract of indemnity, or writing obligatory in the nature of a bond, recognizance, or conditional undertaking shall be valid and binding upon the Company when (a) signed by the President, any Vice Chairman, any Executive Vice President, any Senior Vice President or any Vice President, any Second Vice President, the Treasurer, any Assistant Treasurer, the Corporate Secretary or any Assistant Secretary and duly attested and sealed with the Company's seal by a Secretary or Assistant Secretary; or (b) duly executed (under seal, if required) by one or more Attorneys-in-Fact and Agents pursuant to the power prescribed in his or her certificate or their certificates of authority or by one or more Company officers pursuant to a written delegation of authority; and it is

**FURTHER RESOLVED**, that the signature of each of the following officers: President, any Executive Vice President, any Senior Vice President, any Vice President, any Assistant Vice President, any Secretary, any Assistant Secretary, and the seal of the Company may be affixed by facsimile to any Power of Attorney or to any certificate relating thereto appointing Resident Vice Presidents, Resident Assistant Secretaries or Attorneys-in-Fact for purposes only of executing and attesting bonds and undertakings and other writings obligatory in the nature thereof, and any such Power of Attorney or certificate bearing such facsimile signature or facsimile seal shall be valid and binding upon the Company and any such power so executed and certified by such facsimile signature and facsimile seal shall be valid and binding on the Company in the future with respect to any bond or understanding to which it is attached.

J. Kevin E. Hughes, the undersigned, Assistant Secretary, of Farmington Casualty Company, Fidelity and Guaranty Insurance Company, Fidelity and Guaranty Insurance Underwriters, Inc., St. Paul Fire and Marine Insurance Company, St. Paul Guardian Insurance Company, St. Paul Mercury Insurance Company, Travelers Casualty and Surety Company, Travelers Casualty and Surety Company of America, and United States Fidelity and Guaranty Company do hereby certify that the above and foregoing is a true and correct copy of the Power of Attorney executed by said Companies, which is in full force and effect and has not been revoked.

IN TESTIMONY WHEREOF, I have hereunto set my hand and affixed the seals of said Companies this 22nd day of December, 2016

  
Kevin E. Hughes, Assistant Secretary



To verify the authenticity of this Power of Attorney, call 1-800-421-3880 or contact us at [www.traveler-bond.com](http://www.traveler-bond.com). Please refer to the Attorney-In Fact number, the above-named individuals and the details of the bond to which the power is attached.

**INCREASE RIDER**

Rider to be attached to and form a part of Payment & Performance Bond Number 106456454, dated the 29th day of March, 2016 issued by Travelers Casualty and Surety Company of America a corporation organized and existing under the laws of the State of CT, (hereinafter called the "Surety"), on behalf of Pedro Falcon Electrical Contractors, Inc. (hereinafter called the "Principal"), in favor of The City of Marathon (hereinafter called the "Obligee").

It is understood and agreed that the penal sum of the attached bond is hereby INCREASED as follows:

From: \$1,994,484.00 One Million Nine Hundred Ninety Four Thousand Four Hundred Eighty Four Dollars and 00/100  
To: \$2,323,114.63 Two Million Three Hundred Twenty Three Thousand One Hundred Fourteen Dollars and 63/100

The attached bond shall be subject to all of its terms, conditions and limitations except as herein modified.

IN WITNESS WHEREOF, the above bounden parties have executed this instrument under their several seals this 22nd day of December, 2016, the name and corporate seal of each corporate party being hereto affixed and these presents duly signed by its undersigned representative, pursuant to authority of its governing body.

Pedro Falcon Electrical Contractors, Inc.  
(Principal) (Seal)

31160 Avenue C, Big Pine Key, FL 33043  
(Business Address)

Witness:  
Laura A. Sturgeon  
Or Secretary's Attest  
Laura A. Sturgeon, as Witness

By Christian Brisson  
(Signature) Christian Brisson (Title) as President

Travelers Casualty and Surety Company of America  
(Surety) (Seal)

One Tower Square, Hartford, CT 06183  
(Business Address)

Witness:  
Charles J. Nielson  
Or Secretary's Attest

By Charles J. Nielson  
(Signature) Charles J. Nielson (Title)  
Attorney-in-Fact



POWER OF ATTORNEY

Farmington Casualty Company
Fidelity and Guaranty Insurance Company
Fidelity and Guaranty Insurance Underwriters, Inc.
St. Paul Fire and Marine Insurance Company
St. Paul Guardian Insurance Company

St. Paul Mercury Insurance Company
Travelers Casualty and Surety Company
Travelers Casualty and Surety Company of America
United States Fidelity and Guaranty Company

Attorney-In Fact No. 225989

Certificate No. 006924079

KNOW ALL MEN BY THESE PRESENTS: That Farmington Casualty Company, St. Paul Fire and Marine Insurance Company, St. Paul Guardian Insurance Company, St. Paul Mercury Insurance Company, Travelers Casualty and Surety Company, Travelers Casualty and Surety Company of America, and United States Fidelity and Guaranty Company are corporations duly organized under the laws of the State of Connecticut, that Fidelity and Guaranty Insurance Company is a corporation duly organized under the laws of the State of Iowa, and that Fidelity and Guaranty Insurance Underwriters, Inc., is a corporation duly organized under the laws of the State of Wisconsin (herein collectively called the "Companies"), and that the Companies do hereby make, constitute and appoint

Charles D. Nielson, Charles J. Nielson, Mary C. Aceves, David R. Hoover, Gicelle Pajon, Olga Iglesias, and Arthur Colley

of the City of Miami Lakes, State of Florida, their true and lawful Attorney(s)-in-Fact, each in their separate capacity if more than one is named above, to sign, execute, seal and acknowledge any and all bonds, recognizances, conditional undertakings and other writings obligatory in the nature thereof on behalf of the Companies in their business of guaranteeing the fidelity of persons, guaranteeing the performance of contracts and executing or guaranteeing bonds and undertakings required or permitted in any actions or proceedings allowed by law.

IN WITNESS WHEREOF, the Companies have caused this instrument to be signed and their corporate seals to be hereto affixed, this 4th day of August, 2016

Farmington Casualty Company
Fidelity and Guaranty Insurance Company
Fidelity and Guaranty Insurance Underwriters, Inc.
St. Paul Fire and Marine Insurance Company
St. Paul Guardian Insurance Company

St. Paul Mercury Insurance Company
Travelers Casualty and Surety Company
Travelers Casualty and Surety Company of America
United States Fidelity and Guaranty Company



State of Connecticut
City of Hartford ss.

By: [Signature]
Robert L. Raney, Senior Vice President

On this the 4th day of August, 2016, before me personally appeared Robert L. Raney, who acknowledged himself to be the Senior Vice President of Farmington Casualty Company, Fidelity and Guaranty Insurance Company, Fidelity and Guaranty Insurance Underwriters, Inc., St. Paul Fire and Marine Insurance Company, St. Paul Guardian Insurance Company, St. Paul Mercury Insurance Company, Travelers Casualty and Surety Company, Travelers Casualty and Surety Company of America, and United States Fidelity and Guaranty Company, and that he, as such, being authorized so to do, executed the foregoing instrument for the purposes therein contained by signing on behalf of the corporations by himself as a duly authorized officer.

In Witness Whereof, I hereunto set my hand and official seal. My Commission expires the 30th day of June, 2021.



[Signature]
Marie C. Tetreault, Notary Public



This Power of Attorney is granted under and by the authority of the following resolutions adopted by the Boards of Directors of Farmington Casualty Company, Fidelity and Guaranty Insurance Company, Fidelity and Guaranty Insurance Underwriters, Inc., St. Paul Fire and Marine Insurance Company, St. Paul Guardian Insurance Company, St. Paul Mercury Insurance Company, Travelers Casualty and Surety Company, Travelers Casualty and Surety Company of America, and United States Fidelity and Guaranty Company, which resolutions are now in full force and effect, reading as follows:

**RESOLVED**, that the Chairman, the President, any Vice Chairman, any Executive Vice President, any Senior Vice President, any Vice President, any Second Vice President, the Treasurer, any Assistant Treasurer, the Corporate Secretary or any Assistant Secretary may appoint Attorneys-in-Fact and Agents to act for and on behalf of the Company and may give such appointee such authority as his or her certificate of authority may prescribe to sign with the Company's name and seal with the Company's seal bonds, recognizances, contracts of indemnity, and other writings obligatory in the nature of a bond, recognizance, or conditional undertaking, and any of said officers or the Board of Directors at any time may remove any such appointee and revoke the power given him or her; and it is

**FURTHER RESOLVED**, that the Chairman, the President, any Vice Chairman, any Executive Vice President, any Senior Vice President or any Vice President may delegate all or any part of the foregoing authority to one or more officers or employees of this Company, provided that each such delegation is in writing and a copy thereof is filed in the office of the Secretary; and it is

**FURTHER RESOLVED**, that any bond, recognizance, contract of indemnity, or writing obligatory in the nature of a bond, recognizance, or conditional undertaking shall be valid and binding upon the Company when (a) signed by the President, any Vice Chairman, any Executive Vice President, any Senior Vice President or any Vice President, any Second Vice President, the Treasurer, any Assistant Treasurer, the Corporate Secretary or any Assistant Secretary and duly attested and sealed with the Company's seal by a Secretary or Assistant Secretary; or (b) duly executed (under seal, if required) by one or more Attorneys-in-Fact and Agents pursuant to the power prescribed in his or her certificate or their certificates of authority or by one or more Company officers pursuant to a written delegation of authority; and it is

**FURTHER RESOLVED**, that the signature of each of the following officers: President, any Executive Vice President, any Senior Vice President, any Vice President, any Assistant Vice President, any Secretary, any Assistant Secretary, and the seal of the Company may be affixed by facsimile to any Power of Attorney or to any certificate relating thereto appointing Resident Vice Presidents, Resident Assistant Secretaries or Attorneys-in-Fact for purposes only of executing and attesting bonds and undertakings and other writings obligatory in the nature thereof, and any such Power of Attorney or certificate bearing such facsimile signature or facsimile seal shall be valid and binding upon the Company and any such power so executed and certified by such facsimile signature and facsimile seal shall be valid and binding on the Company in the future with respect to any bond or understanding to which it is attached.

I, Kevin E. Hughes, the undersigned, Assistant Secretary, of Farmington Casualty Company, Fidelity and Guaranty Insurance Company, Fidelity and Guaranty Insurance Underwriters, Inc., St. Paul Fire and Marine Insurance Company, St. Paul Guardian Insurance Company, St. Paul Mercury Insurance Company, Travelers Casualty and Surety Company, Travelers Casualty and Surety Company of America, and United States Fidelity and Guaranty Company do hereby certify that the above and foregoing is a true and correct copy of the Power of Attorney executed by said Companies, which is in full force and effect and has not been revoked.

IN TESTIMONY WHEREOF, I have hereunto set my hand and affixed the seals of said Companies this 22nd day of December, 2016

  
Kevin E. Hughes, Assistant Secretary



To verify the authenticity of this Power of Attorney, call 1-800-421-3880 or contact us at [www.travelersbond.com](http://www.travelersbond.com). Please refer to the Attorney-In Fact number, the above-named individuals and the details of the bond to which the power is attached.

Exhibit "1"

CHANGE ORDER SUMMARY

This Change Order is necessary to cover changes in the Work to be performed under this Agreement. Except as may be modified herein all of the provisions of the Agreement apply to and govern all Work under this Change Order.

THE FOLLOWING CHANGES ARE MADE TO THE AGREEMENT DOCUMENTS:

(1)	Original Contract Price	\$1,994,484.00
(2)	Current Contract Price (Adjusted by Previous Change)	\$1,994,484.00
(3)	Total Proposed Change in Contract Price	\$328,630.63
(4)	New Contract Price (Item 2 + Item 3)	\$2,323,114.63
(5)	Original Contract Time	300 days
(6)	Proposed Change in Contract Time	24 days
(6)	Current Contract Time (Adjusted by Previous Change)	300 days
(7)	Total Proposed Change in Contract Time	24 days
(8)	New Contract Time (Item 6 ± Item 7)	324 days
(9)	Original Contract Substantial Completion Date	September 2, 2017
(10)	New Contract Substantial Completion Date	September 26, 2107

CHANGE ORDER HISTORY						
Item No.	Description	Current Contract Amount	Additive Change	Deductive Change	Net Change Contract Price	Net Change Contract Time
I.	Total Contract Price	\$1,994,484.00	\$328,630.63	\$0.00	\$328,630.63	24 days
Total					\$2,323,114.63	

The Change Order is a result of additions and deletions from the design build plans  
 From the 30% through the 100% design of the maintenance building and site. \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

The cost breakdown is as follows: **See attached Request for Change Order,  
 PCO-001, Revised: 28 October 2016 by Pedro Falcon Contractors, Inc.,**

WORK ITEM DESCRIPTION	PRICE
	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$
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	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$
TOTAL	\$



# ***Pedro Falcon Contractors, Inc.***

## ***General Contracting***

31160 Avenue C, Big Pine Key, FL 33043-4516  
(305) 872-2200 • Fax (305) 872-2219 • [falconel@bellsouth.net](mailto:falconel@bellsouth.net)  
CGC 1507617

### **CHANGE ORDER #1, EXHIBIT "1"**

#### **Request for Change Order Revised 28 October 2016**

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**Project:** Marathon Utility Building

**Change Order Request No:** PCO - 001

**Description:** Owner Requested Changes

#### **Item 1 – Additional Design Services**

Design Service Fees are included in each individual line item per City of Marathon Request

Item 2 - Site Asphalt – Five Additional Days

Builders Risk Insurance.....	\$1,797.55
Temporary Toilets 1 Week.....	\$32.25
Temporary Phone 1 Week.....	\$21.50
Truck 1 Week.....	\$80.63
Fuel 1 Week.....	\$53.75
General Labor/Flagging/Safety 40 Hours @ \$34.50.....	\$1,380.00
Foreman 40 Hours @ \$48.30.....	\$1,932.00
Additional Design Effort.....	\$2,425.00
Asphalt Subcontractor.....	\$45,576.00
<b>SUBTOTAL.....</b>	<b>\$53,298.68</b>
<b>Overhead @ 10%.....</b>	<b>\$5,329.87</b>
<b>Subtotal.....</b>	<b>\$58,628.55</b>
<b>Profit @ 5%.....</b>	<b>\$2,931.43</b>
<b>Subtotal.....</b>	<b>\$61,559.98</b>
<b>Payment &amp; Performance Bond @ 1.1%.....</b>	<b>\$677.16</b>
<b>SUBTOTAL.....</b>	<b>\$62,237.14</b>

**Item 3 - Concrete Slab at Bunkers – Design Effort Only - Owner Elected to Not Proceed With Installation**

Additional Design Effort.....	\$750.00
<b>SUBTOTAL.....</b>	<b>\$750.00</b>
<b>Overhead @ 10%.....</b>	<b>Waived</b>
<b>Subtotal.....</b>	<b>\$750.00</b>
<b>Profit @ 5%.....</b>	<b>Waived</b>
<b>Subtotal.....</b>	<b>\$750.00</b>
<b>Payment &amp; Performance Bond @ 1.1%.....</b>	<b>\$8.25</b>
<b>SUBTOTAL.....</b>	<b>\$758.25</b>

**Item 4 - Injection Well – No Additional Days**

General Conditions.....	No Additional
Additional Design Services.....	No Additional
Reduction from Negotiation Back in at Lump Sum.....	\$75,901.00
<b>SUBTOTAL.....</b>	<b>\$75,901.00</b>

Item - Conduit for Future Gate

Combined with Item 6 below

Item 6 - Grade Beam/Conduit for Future Gate - No Additional Days

Builders Risk.....	\$494.00
Foreman.....	\$227.23
Additional Design Effort.....	\$950.00
Formwork.....	\$1,819.95
Reinforcing.....	\$1,084.72
Concrete.....	\$2,471.00
Electrical.....	\$7,058.13
<b>SUBTOTAL.....</b>	<b>\$14,105.03</b>
<b>Overhead @ 10%.....</b>	<b>\$1,410.50</b>
<b>Subtotal.....</b>	<b>\$15,515.53</b>
<b>Profit @ 5%.....</b>	<b>\$775.78</b>
<b>Subtotal.....</b>	<b>\$16,291.31</b>
<b>Payment &amp; Performance Bond @ 1.1%.....</b>	<b>\$179.20</b>
<b>SUBTOTAL.....</b>	<b>\$16,470.51</b>

Item 7 – Concrete Flumes at Injection Well Required Due to Asphalt Add

Design effort is included in Item 2 Above – No additional Materials or Labor for General Contractor

Item 8 - Auger Piles at Foundation – No Additional Days

General Conditions.....	No Additional
Additional Design Effort.....	No Additional
Add provision for Auger Piles that were Deleted During Contract Negotiations. Designer has determined that auger piles will be required.....	\$21,860.33
<b>SUBTOTAL.....</b>	<b>\$21,860.33</b>
<b>Overhead @ 10%.....</b>	<b>\$2,186.03</b>
<b>Subtotal.....</b>	<b>\$24,046.36</b>
<b>Profit @ 5%.....</b>	<b>\$1,202.32</b>
<b>Subtotal.....</b>	<b>\$25,248.68</b>
<b>Payment &amp; Performance Bond @ 1.1%.....</b>	<b>\$277.74</b>
<b>SUBTOTAL.....</b>	<b>\$25,526.42</b>



**Item 9 - IT Room – Five Additional Days**

Builders Risk.....	\$872.67
Foreman.....	\$772.80
Additional Design Effort.....	\$3,375.00
Backboard.....	\$101.25
Sound Insulation.....	\$224.77
Door.....	\$1,213.90
Metal Framing.....	\$261.63
Drywall.....	\$1,150.50
Paint.....	\$354.11
Vinyl Base.....	\$177.68
Electrical at Walls.....	\$3,190.35
Data at Walls.....	\$400.00
AHU3.....	\$4,500.00
Electrical for AHU3.....	\$1,598.58
Condensate for AHU3.....	\$150.00
<b>SUBTOTAL.....</b>	<b>\$18,343.24</b>
<b>Overhead @ 10%.....</b>	<b>\$1,834.32</b>
<b>Subtotal.....</b>	<b>\$20,177.56</b>
<b>Profit @ 5%.....</b>	<b>\$1,008.88</b>
<b>Subtotal.....</b>	<b>\$21,186.44</b>
<b>Payment &amp; Performance Bond @ 1.1%.....</b>	<b>\$233.05</b>
<b>SUBTOTAL.....</b>	<b>\$21,419.49</b>

Item 10 – Eyewash Station Fixture

Combined with Item 11 Below

Item 11 - Utility Sink and Eyewash Station Fixture – No Additional Days

Builders Risk.....	\$132.80
Additional Design Effort.....	\$370.00
Plumbing.....	\$3,420.94
<b>SUBTOTAL.....</b>	<b>\$3,923.74</b>
<b>Overhead @ 10%.....</b>	<b>\$392.37</b>
<b>Subtotal.....</b>	<b>\$4,316.11</b>
<b>Profit @ 5%.....</b>	<b>\$215.81</b>
<b>Subtotal.....</b>	<b>\$4,531.92</b>
<b>Payment &amp; Performance Bond @ 1.1%.....</b>	<b>\$49.85</b>
<b>SUBTOTAL.....</b>	<b>\$4,581.77</b>

Item 12 - Ice Machine Rough In – No Additional Days

Builders Risk.....	\$42.80
Additional Design Effort.....	\$360.00
Plumbing.....	\$702.35
Electrical.....	\$519.14
<b>SUBTOTAL.....</b>	<b>\$1,624.29</b>
<b>Overhead @ 10%.....</b>	<b>\$162.43</b>
<b>Subtotal.....</b>	<b>\$1,786.72</b>
<b>Profit @ 5%.....</b>	<b>\$89.34</b>
<b>Subtotal.....</b>	<b>\$1,876.06</b>
<b>Payment &amp; Performance Bond @ 1.1%.....</b>	<b>\$20.64</b>
<b>SUBTOTAL.....</b>	<b>\$1,896.70</b>

**Item 13 - Public Works Bench – Design Effort Only/Owner Elected to Not Proceed  
With Installation**

Additional Design Effort.....	\$660.00
<b>SUBTOTAL.....</b>	<b>\$660.00</b>
<b>Overhead @ 10%.....</b>	<b>Waived</b>
<b>Subtotal.....</b>	<b>\$660.00</b>
<b>Profit @ 5%.....</b>	<b>Waived</b>
<b>Subtotal.....</b>	<b>\$660.00</b>
<b>Payment &amp; Performance Bond @ 1.1%.....</b>	<b>\$7.26</b>
<b>SUBTOTAL.....</b>	<b>\$667.26</b>

Item 14 - Task Lighting at Maintenance Bench - No Additional Days

Builders Risk.....	\$60.15
Additional Design Effort.....	\$175.00
Electrical.....	\$1,542.17
<b>SUBTOTAL.....</b>	<b>\$1,777.32</b>
<b>Overhead @ 10%.....</b>	<b>\$177.73</b>
<b>Subtotal.....</b>	<b>\$1,955.05</b>
<b>Profit @ 5%.....</b>	<b>\$97.75</b>
<b>Subtotal.....</b>	<b>\$2,052.80</b>
<b>Payment &amp; Performance Bond @ 1.1%.....</b>	<b>\$22.58</b>
<b>SUBTOTAL.....</b>	<b>\$2,075.38</b>

**Item 15 - Additional Windows – No Additional Days**

Builders Risk.....	\$74.13
Additional Design Effort.....	\$660.00
Frames.....	\$1,198.00
Glazing.....	\$258.00
<b>SUBTOTAL.....</b>	<b>\$2,190.13</b>
<b>Overhead @ 10%.....</b>	<b>\$219.01</b>
<b>Subtotal.....</b>	<b>\$2,409.14</b>
<b>Profit @ 5%.....</b>	<b>\$120.46</b>
<b>Subtotal.....</b>	<b>\$2,529.60</b>
<b>Payment &amp; Performance Bond @ 1.1%.....</b>	<b>\$27.83</b>
<b>SUBTOTAL.....</b>	<b>\$2,557.43</b>

**Item 16 – Electrified Door Hardware to Integrate Access Control System**

This item to be submitted as separate Owner Requested PCO. Information available at this time for integration with additional Access Control System is not sufficient to evaluate.

**Item 17 – Security Piping Per Layout Provided By City – No Additional Days**

Builders Risk.....	\$367.86
Additional Design Effort.....	\$965.00
Electrical.....	\$9,535.99
<b>SUBTOTAL.....</b>	<b>\$10,868.85</b>
<b>Overhead @ 10%.....</b>	<b>\$1,086.89</b>
<b>Subtotal.....</b>	<b>\$11,955.74</b>
<b>Profit @ 5%.....</b>	<b>\$597.79</b>
<b>Subtotal.....</b>	<b>\$12,553.53</b>
<b>Payment &amp; Performance Bond @ 1.1%.....</b>	<b>\$138.09</b>
<b>SUBTOTAL.....</b>	<b>\$12,691.62</b>

**Item 18 - Floor Tile – 10 Additional Days \*\*\*Excludes Crack Isolation Membrane Per Owner Request**

Builders Risk.....	\$879.47
Temp Toilets 1 Week.....	\$37.63
Temp Phone 1 Week.....	\$21.50
Dumpsters.....	\$403.13
Truck 1 Week.....	\$107.50
Fuel 1 Week.....	\$53.75
Foreman.....	\$1,932.00
Additional Design Effort.....	\$550.00
Delete Stain Finish.....	<\$4,255.87>
Floor Tile.....	\$25,399.47
<b>SUBTOTAL.....</b>	<b>\$25,128.58</b>
<b>Overhead @ 10%.....</b>	<b>\$2,512.86</b>
<b>Subtotal.....</b>	<b>\$27,641.44</b>
<b>Profit @ 5%.....</b>	<b>\$1,382.07</b>
<b>Subtotal.....</b>	<b>\$29,023.51</b>
<b>Payment &amp; Performance Bond @ 1.1%.....</b>	<b>\$319.26</b>
<b>SUBTOTAL.....</b>	<b>\$29,342.77</b>

**Item 19 AHU at IT Room**

All costs are combined and included in Line Item 9 Above



**Item 20 – Stove Hood Exhaust System- No Additional Days**

Builders Risk.....\$733.16  
Additional Design Effort.....No Additional  
Exhaust Hood Materials.....\$10,013.68  
Installation.....\$7,876.00  
Electrical.....\$1,100.01  
Fire Alarm Connections.....\$1,000.00  
Wall at 2<sup>nd</sup> Floor Painted.....\$939.00  
\*\*\*Note: This proposal excludes fire duct wrap. It is not known if fire duct wrap will be required by Building Inspectors. If required the fire duct wrap will be submitted as a separate Request for Change Order.

**SUBTOTAL.....\$21,661.85**

**Overhead @ 10%.....\$2,166.19**

**Subtotal.....\$23,828.04**

**Profit @ 5%.....\$1,191.40**

**Subtotal.....\$25,019.44**

**Payment & Performance Bond @ 1.1%.....\$275.21**

**SUBTOTAL.....\$25,294.65**

Item 21 - Concrete Curb Adjacent to Swale - No Additional Days

General Conditions.....	\$157.69
Foreman.....	\$386.40
Additional Design Effort.....	\$360.00
Excavation.....	\$238.00
Formwork.....	\$1,150.50
Reinforcing.....	\$187.43
Concrete.....	\$2,179.00
<b>SUBTOTAL.....</b>	<b>\$4,659.02</b>
<b>Overhead @ 10%.....</b>	<b>\$465.90</b>
<b>Subtotal.....</b>	<b>\$5,124.92</b>
<b>Profit @ 5%.....</b>	<b>\$256.25</b>
<b>Subtotal.....</b>	<b>\$5,381.17</b>
<b>Payment &amp; Performance Bond @ 1.1%.....</b>	<b>\$59.19</b>
<b>SUBTOTAL.....</b>	<b>\$5,440.36</b>

Item 22 - Revise Fencing - No Additional Days

\*\*\*Add CMU to 6' At US 1 in lieu of Chain Link-Metal Rail at Top of CMU

Builders Risk.....	\$352.04
Additional Design Effort.....	\$1,150.00
CMU Concrete Filled.....	\$4,579.44
Stucco Two Sides.....	\$4,320.00
<b>SUBTOTAL.....</b>	<b>\$10,401.48</b>
<b>Overhead @ 10%.....</b>	<b>\$1,040.15</b>
<b>Subtotal.....</b>	<b>\$11,441.63</b>
<b>Profit @ 5%.....</b>	<b>\$572.08</b>
<b>Subtotal.....</b>	<b>\$12,013.71</b>
<b>Payment &amp; Performance Bond @ 1.1%.....</b>	<b>\$132.15</b>
<b>SUBTOTAL.....</b>	<b>\$12,145.86</b>

**Item 23 - Additional Hose Bibs – No Additional Days**

Builders Risk.....	\$69.22
Additional Design Effort.....	\$600.00
Plumbing.....	\$1,376.01
<b>SUBTOTAL.....</b>	<b>\$2,045.23</b>
<b>Overhead @ 10%.....</b>	<b>\$204.52</b>
<b>Subtotal.....</b>	<b>\$2,249.75</b>
<b>Profit @ 5%.....</b>	<b>\$112.49</b>
<b>Subtotal.....</b>	<b>\$2,362.24</b>
<b>Payment &amp; Performance Bond @ 1.1%.....</b>	<b>\$25.98</b>
<b>SUBTOTAL.....</b>	<b>\$2,388.22</b>

**Item 24 - Toilet Partitions – 2 Additional Days**

Builders Risk.....	\$184.29
Additional Design Effort.....	\$725.00
Partition Support.....	\$1,089.50
Toilet Partitions.....	\$3,446.35
<b>SUBTOTAL.....</b>	<b>\$5,445.14</b>
<b>Overhead @ 10%.....</b>	<b>\$544.51</b>
<b>Subtotal.....</b>	<b>\$5,989.65</b>
<b>Profit @ 5%.....</b>	<b>\$299.48</b>
<b>Subtotal.....</b>	<b>\$6,289.13</b>
<b>Payment &amp; Performance Bond @ 1.1%.....</b>	<b>\$69.18</b>
<b>SUBTOTAL.....</b>	<b>\$6,358.31</b>

**Item 25 – Added Data Drops for Security System**

To Be Included in Future Line Item 28

Item 26 - Use Plywood at Millwork - No Additional Days

Builders Risk.....	\$20.09
Additional Design Effort.....	\$160.00
Plywood at Millwork.....	\$400.00
<b>SUBTOTAL.....</b>	<b>\$580.09</b>
<b>Overhead @ 10%.....</b>	<b>\$58.00</b>
<b>Subtotal.....</b>	<b>\$638.09</b>
<b>Profit @ 5%.....</b>	<b>\$31.90</b>
<b>Subtotal.....</b>	<b>\$669.99</b>
<b>Payment &amp; Performance Bond @ 1.1%.....</b>	<b>\$7.37</b>
<b>SUBTOTAL.....</b>	<b>\$677.36</b>

**Item 27 – Relocate Hoist Beam – 2 Additional Days**

Builders Risk.....	\$590.15
Foreman.....	\$772.80
Additional Design Effort.....	\$3,065.00
Credit Original Pre- Fab Beam.....	<\$1,000.00>
Chain Hoist Included in Original.....	No Change
Structural Steel Fabricated & Erected.....	\$13,871.05
<b>SUBTOTAL.....</b>	<b>\$17,299.00</b>
<b>Overhead @ 10%.....</b>	<b>\$1,729.90</b>
<b>Subtotal.....</b>	<b>\$19,028.90</b>
<b>Profit @ 5%.....</b>	<b>\$951.45</b>
<b>Subtotal.....</b>	<b>\$19,980.35</b>
<b>Payment &amp; Performance Bond @ 1.1%.....</b>	<b>\$219.78</b>
<b>SUBTOTAL.....</b>	<b>\$20,200.13</b>

Item 28 – PENDING – Access Control Subcontractor and All Items Addressing Access Control System

TBD once all information is provided by Owner and can be evaluated. A Request for Change Order will be submitted once this information is received and evaluated.

TOTAL ALL OF THE ABOVE:.....\$328,630.63

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Net Amount of Request for Change Order:.....\$328,630.63

**Additional Time Requested for Change:**

24 Calendar Days

**This proposal only encompasses the item(s) specifically outlined above and does not include any other items, whether stated or inferred, in any other documents. The terms set forth in this proposal shall have precedence over any other agreement and this proposal shall be included in any modification agreement.**

Respectfully Submitted,



Ken Bygler  
Project Manager





September 29, 2016

Pedro Falcon Contractors, Inc  
31160 Avenue C  
Big Pine Key, Florida 33043  
305.289.5014

**Re: Marathon Utility Building  
K2M Project No. 16077  
Contract Amendment Number 1 – Revised October 14, 2016**

Mr. Ken Bygler,

This letter is Amendment Number 1 to the Agreement ("Agreement") between K2M Design, Inc. ("Consultant"), Pedro Falcon Contractors, Inc. ("Client") for the performance of services in connection with 10335 Overseas Highway, Marathon Florida 33050. ("Project") governed under the March 29, 20106 AIA B143 -2014 Contract. The purpose of this letter is to request additional fee outside the original scope of work. All other terms and conditions of the Agreement not previously amended or specifically modified by this Amendment remain in effect. Consultant and Client modify the Agreement as follows:

Design Professional shall provide architectural & engineering design services as described herein to changes and additions to the project scope as that were previous value engineered form the original scope and/ or added by the City of Marathon ("The Owner").

The Scope of Work is hereby modified to include the following:

- Architectural, Civil, Structural and MEP Design for the following items, based on the itemized list provided by Pedro Falcon
  1. Complete design services as listed below per item
  2. Add 2" Asphalt over entire laydown area. \$2425.00
  3. Add concrete slab at storage bunker. \$750.00
  4. No additional services.
  5. Incl. with item 6
  6. Future gate, grade beam, conduit, life safety \$950.00
  7. Incl. in item 2
  8. No additional services
  9. IT room \$3375.00
  10. Eye Wash station \$195.00
  11. Add utility Sink \$175.00
  12. Add Ice Machine \$360.00
  13. Add Public Works Bench \$660.00
  14. Add task lighting over maintenance work bench \$175.00
  15. Add windows at reception desk \$660.00
  16. Security piping per layout provided by City \$965.00
  17. Incl. in item 28
  18. Ceramic Tile floor \$550.00

BUILDING RELATIONSHIPS BASED ON TRUST AND RESULTS.

19. Incl in item 9	
20. No additional services	
21. Concrete curb adjacent to swale	\$360.00
22. CMU fence on north side of storage area	\$1150.00
23. Added hose bibs	\$600.00
24. Added toilet partition	\$725.00
25. Included in item 28	
26. Plywood substrate for cabinets	\$160.00
27. Relocate hoist beam	\$3065.00
28. TBD with GC and security sub	
<b>Total</b>	<b>\$18135.00</b>


*Compensation for these modifications over and above the original agreement is proposed at a fixed fee of **EIGHTEEN-THOUSAND ONE- HUNDRED, THIRTY-FIVE DOLLARS (\$18,135.00)** plus reimbursable expenses.*

The contract sum prior to this Request is: **NINETY-EIGHT THOUSAND DOLLARS (\$98,000.00)**.

The new contract sum after this Amendment will be **ONE-HUNDRED SIXTEEN THOUSAND ONE-HUNDRED, THIRTY-FIVE DOLLARS (\$116,135.00)**. for architecture and engineering design services, construction documents and construction administration.

It has been a pleasure working Pedro Falcon on the Marathon Utility Building for the City of Marathon. Although each item may seem minor individually together they have added up to a significant additional time that has been required for design, engineering, calculations, plans and detailing. We trust that you understand the request and we assure you that you will be very happy with the end product. If the terms of this Amendment meet with your approval, please indicate by signing and returning one copy of this letter to us. If you have any questions, comments, or concerns or wish to discuss this request, please do not hesitate to contact me. Thank you.

Best Regards,

  
 K2M Design, Inc  
 Phillip D. Badalamenti  
 Director of Keys and South Florida  
 Operations

09.29.2016  
 Date

Signature

Date

Printed Name

Title

BUILDING RELATIONSHIPS BASED ON TRUST AND RESULTS.

# Affordable Asphalt

# Estimate

94411 Overseas Highway  
 Tavernier, FL 33070  
 PH: (305) 853-1189 FAX: (305) 853-1191  
 office@aapavers.com

Date	Estimate #
10/10/2016	1105

**PEDRO-FALCON ELECTRICAL CONTRACTORS**  
 31160 Avenue C  
 Big Pine Key, Fl 33043

PH # 872-2200 ext 28

FAX 872-2219 Ken Bygler

Project	P.O. Number
<b>Marathon Utility Building</b>	

<del>Apply tack coat and pave areas totaling 20,646 SF using S1 type asphalt at 1.5" in thickness</del>	<del>36,720.00</del>
Apply tack coat and pave areas totaling 20,646 SF using S1 type asphalt at 2" in thickness	45,576.00
<del>Apply tack coat and pave areas totaling 2,663 SF using S1 type asphalt at 1.5" in thickness</del>	<del>6,566.00</del>
<del>Apply tack coat and pave areas totaling 2,663 SF using S1 type asphalt at 2" in thickness</del>	<del>7,066.00</del>
	\$45,576.00
30% deposit due upon execution of contract. Balance due upon day of completion. Quoted prices valid for 60 days from date of estimate.	
<b>Total</b>	<b>\$95,928.00</b>

Please sign, date & return.

Signature \_\_\_\_\_

Date \_\_\_\_\_

# IVAN TILE, INC.

6465 Overseas Hwy Suite #1  
Marathon, FL 33050  
305-743-5562

**E-mail** ivantile@comcast.net

## Estimate

Date	Estima...
10/11/2016	976

Name / Address
PEDRO FALCON 31160 Ave C BIG PINE FL 33043

Ship To
PEDRO FALCON 31160 Ave C BIG PINE, FL 33043

Item	Description	Qty	Amount	Total
Installation	Marathon Utility Building <del>Installation of Anti-fracture Latierete</del> <del>Blue 92 two part two parts crack</del> <del>insolation (-1925 sqft floor-)</del>	+	2200.00	2200.00
Installation	Leveling , preparing floor to layout tile, installation tile on floor with 12x24 porcelain brick pattern, and 24x24 on floor, included Epoxy grout labor spectra lock Sandstone # 34	1	12897.00	12897.00
The above estimated amount does not include any permit fees, permit fes to be reimbursed to contractor			<b>Total</b>	\$15,097.00

**Signature** \_\_\_\_\_

# IVAN STONE CREATIONS

6465 Overseas Hwy  
 Marathon FI 33050  
 Phone: 305-743-5562  
 Fax: 305-743-5572  
 Email: ivantile@comcast.net

## Estimate

Date	Estima...
10/12/2016	86051

Name / Address
PEDRO FALCON CONTRACTORS 31160 Ave C BIG PINE

Ship To
PEDRO FALCON CONTRACTORS 31160 Ave C BIG PINE

Special Orders can not be returned

Terms	Project

Item	Description	Qty	Rate	Total
Miscellane...	Marathon Utility building			
Miscellane...	Trinity Palais Cafe Matte 12x24	1,887	3.45	6,510.15T
Miscellane...	Trinity Palais Cafe 24 x24	269	4.30	1,156.70T
Miscellane...	Laticrete 252 thinset	70	16.09	1,126.30T
Miscellane...	Epoxy grout Sandstone # 34 comercial unit	5	273.41	1,367.05T
Miscellane...	Laticrete Blue anti-fracture two parts crack isolation	0	488.13	4,393.17T
Miscellane...	Sand mix to leveling	60	8.00	480.00T
Delivery	Delivery Service, from Orlando FI to Marathon FI	1	990.00	990.00

Buyer acknowledges that stone is a natural substance, formed within the earth, and that different types of stone, as well as individual stones within any given type, may vary in texture, color, thickness, density.	<b>Subtotal</b>	\$16,023.37
	<b>Sales Tax (7.5%)</b>	\$1,127.50
	<b>Total</b>	<b>\$17,150.87</b>



**Fajardo Air Conditioning**  
 Commercial ° Industrial ° Residential  
 588 Mokena Drive ° Miami Springs, FL 33166  
 Telephone 786-547-0343 ° Fax 305-887-0571  
 E-Mail: Fajardo aC @ bell south. net

**PROPOSAL**

Proposal Submitted To: Pedro Falcon Contractor Christian Brisson	For: (Project or Service Description) Marathon Utility and Public Works Facility. 10335 Overseas Highway Marathon, FL33050.
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WE HEREBY propose to furnish, install and service under warranty (stated below) heating and/or air conditioning products and related equipment for you in accordance with the conditions and specifications set forth in this proposal.  
 SYSTEM EQUIPMENT AND TYPE OF MATERIALS USED (OUR PRICE INCLUDES ALL APPLICABLE TAXES)

COST OF CAPTIVE AIR SYSTEMS -----	\$ 10,013.68
THE COST OF THE INSTALLATION BY UNIVERSAL HOOD -----	7,876.00
<b>TOTAL COST</b>	<b>\$ 17,889.68</b>

WE PROPOSE hereby to furnish material and labor – complete in accordance with above specification for the sum of: \_\_\_\_\_ dollars (\$ \_\_\_\_\_), Payment as follows: \_\_\_\_\_

All material is guaranteed to be as specified. All work to be completed in a substantial workmanlike manner according to specification submitted, per standard practices. Any alteration or deviation from above specification involving extra costs will be executed only upon written orders, and will become an extra charge over and above the estimate. All agreements contingent upon strikes, accidents or delays beyond our control. Owner to carry fire, tornado and other necessary insurance. Our workers are fully covered by Workmen's Compensation Insurance. If either party commences legal action to enforce its rights pursuant to this agreement, the prevailing part in said legal action shall be entitled to recover its reasonable attorney's fees and costs of litigation relating to said legal action, as determined by a court of competent jurisdiction. All disputes hereunder shall be resolved by binding arbitration in accordance with the rules of the American Arbitration Association.

**CONTRACT EXPIRATION:** This proposal will become a contract between us if accepted by you on/or before \_\_\_\_\_ and subsequently approved by our credit department.

**ACCEPTANCE OF PROPOSAL**

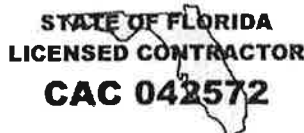
The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.

**Owner Acceptance:** \_\_\_\_\_ **Date:** \_\_\_\_\_

Signature

**Contractor Approval:** **Roberto Fajardo** **Date: 11-13-16**

Signature



**Tri-County Building Specialties, Inc.**

1300 West McNab Road, Ste F  
Ft. Lauderdale, FL 33309  
(954)977-6606 Fax# (954)977-9507

**CUSTOMER  
PROPOSAL**

**SALES PROPOSAL#**  
14156

**Sold To:**  
Pedro Falcon Contracting  
31160 Ave C  
Big Pine Key, FL 33043

**Ship To:**  
Pedro Falcon Contracting  
31160 Ave C  
Big Pine Key, FL 33043

**Proposal Date:** 09/27/2016

Page 1 of 1

Printed: 10/10/2016 15:19

Phone: (305)872-2200 Fax: (305)872-2219

**Salesperson:** Greysten Hankerson

**Job Name:** Marathon Utility TP

DATE REQ	CUSTOMER PO	PROPOSAL FOR	SHIP VIA	DATE SHIPPED
		Ken Bygler	BEST WAY	

**ACCESSORIES (Stand-alone)**

**BRADLEY CORPORATION**

ORD QTY	ACCESSORY DESCRIPTION
2	Toilet Partition Bradmar Series 700

**TCBS**

ORD QTY	ACCESSORY DESCRIPTION
1	z- Sales Tax 7.5%

**LABOR**

**TCBS**

QTY	DESCRIPTION
1	Installation LABOR

SUB-TOTAL	3,056.35
Shipping/Handling	<u>390.00</u>
<b>GRAND TOTAL</b>	<b>3,446.35</b>

**Accepted by:** \_\_\_\_\_ **Date:** \_\_\_\_\_  
(Print Name) (Signature)