

Sponsored by: Lindsey

**CITY OF MARATHON, FLORIDA
RESOLUTION 2017-34**

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, AUTHORIZING A “PIGGY BACK PURCHASE” PURSUANT TO THE CITY’S PROCUREMENT POLICIES AND PROCEDURES OF A NEW ENGINE UNDER THE FLORIDA SHERIFF’S CONTRACT BID #16-VEF12.0 FROM PIERCE MANUFACTURING, INC. IN A PRE-PAID AMOUNT NOT TO EXCEED \$554,293.70; AUTHORIZING THE CITY MANAGER TO APPROPRIATE AND EXPEND BUDGETED FUNDS ON BEHALF OF THE CITY; AND PROVIDING FOR AN EFFECTIVE DATE

WHEREAS, pursuant to Ordinance 2014-15, the City adopted purchasing policies and procedures (the “Purchasing Policies and Procedures”) after determining that it was fiscally prudent and in the City’s best interest to adopt policies and procedures for City employees and officials regarding the acquisition and purchase of contractual services, equipment, goods, and other similar types of services; and

WHEREAS, Section 2-184(3) of the City’s Purchasing Policies and Procedures allow the City Council to enter into contracts for materials, supplies, equipment, public improvements or services without competitive bidding by utilizing existing contract terms and prices entered into by other local, state or federal governmental authorities that followed a competitive bidding procedure leading to the award of the contract in question; and

WHEREAS, the automotive fire apparatus (“Engine”) will replace the current Engine 14, which will be used as a back-up vehicle when one of the units are out of service and will be equipped with industry leading firefighting capabilities including a compressed air foam system; and

WHEREAS, the purchase of the new engine will limit out of service times and afford an additional engine should one be required in an emergency, and for disaster readiness. Since it is the same manufacturer as the current Engine 14, additional preventative maintenance material and knowledge will not be required; and

WHEREAS, the \$554,293.70 cost includes a pre-pay discount of \$26,000 of the Engine which is based on the competitively bid Florida Sheriff’s Association Bid #16-VEF12.0, as required by the Purchasing Policies and Procedures.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, that:


Section 1. The above recitals are true and correct and incorporated herein.

Section 2. The City Council authorizes the City Manager to expend budgeted funds with Pierce Manufacturing for the purchase of an Automotive Fire Apparatus in an amount not to exceed \$554,293.70 based on the competitively bid Florida Sheriff's Association Bid #16-VEF12.0.

Section 3. This resolution shall take effect immediately upon its adoption.

PASSED AND APPROVED BY THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, THIS 23rd DAY OF MAY, 2017.

THE CITY OF MARATHON, FLORIDA


Dr. Daniel Zieg, Mayor

AYES: Bartus, Coldiron, Cook, Senmartin, Zieg
NOES: None
ABSENT: None
ABSTAIN: None

ATTEST:


Diane Clavier, City Clerk

(City Seal)

**APPROVED AS TO FORM AND LEGALITY FOR THE USE
AND RELIANCE OF THE CITY OF MARATHON, FLORIDA ONLY:**


David Migut, City Attorney



CITY OF MARATHON FIRE RESCUE

8900 Overseas Hwy.
Marathon, FL 33050

"Dedicated to Community Fire Protection"

Emergency 911 Office 305-743-5266 Fax 305-289-9834

MEMORANDUM

To: John Johnson; Chief

From: Eric Dunford; Deputy Chief of Operations 

Date: 4/25/2017

Re: Capital Purchase of new Fire Engine

Chief. In this budget we have allocated funds for the purchase of a new engine to replace the current Engine 14.

Using the FSA contract it was determined that Pierce manufacturing would be the best choice for our operations.

- The engine will be manufactured in Bradenton Florida
- Offers the closest service center (Pompano Beach)
- Equipped with CAFS (compressed air foam system)
- Has the additional fire equipment required
- Meets Current NFPA standard
- Includes Motorola 800 MHZ radio
- Same manufacture as our current Engine 14. Will have same normal wear items as current engine. No learning curve in preventative truck body maintenance
- Same engine and transmission as current Engine 14. This offers a benefit since there will not be need to stock additional preventive maintenance items

Enclosed are the proposal from Pierce that lists the specific Florida Sherriff's Association specification and two options for payment, one with a substantial discount. Sales quotes and CAD drawings.

	Option A	Option B (pre-pay)
Base with options	\$604,039.00	\$604,039.00
6.5% discount on options	-18,090.00	-18,090.00
Add pierce discount	-20,000.00	-20,000.00
Dept. req. Equipment	14,610.70	14,610.00
Total	\$580,559.70	\$580,559.70
Optional Pre-Pay discount		
Includes 100% performance bond		<u>-26,266.00</u>
		\$554,293.70

PROPOSAL FOR FURNISHING FIRE APPARATUS

May 15, 2017

City of Marathon
Fire Rescue

The undersigned is prepared to manufacture for you, upon an order being placed by you, for final acceptance by Pierce Manufacturing, Inc., at its home office in Appleton, Wisconsin, the apparatus and equipment herein named and for the following prices:

One Pierce Custom Saber Specification-19 base	\$ 325,718.00
<u>Pricing base from FSA Contract FSA16-VEF12.0 Fire Rescue & Equipment</u>	
<u>Add options per attached option page</u>	278,321.00
<u>6.5% Discount on added options</u>	(18,090.00)
<u>Pierce additional factory discount</u>	(20,000.00)
<u>Opt. Pre Payment of \$554,293.00 15 days from P.O. will incld. 26,266 discount</u>	
<u>pre payment will include a 100% performance bond.</u>	
<u>Department required equipment SVQ15136</u>	14,610.70
<u>Pricing includes all FSA fee's, two trips for four people, delivery and training</u>	
<u>Purchase order to Pierce Manufacture Inc.</u>	Total \$ 580,559.70

Said apparatus and equipment are to be built and shipped in accordance with the specifications hereto attached. delays due to strikes, war, or intentional conflict, failures to obtain chassis, materials, or other causes beyond our control not preventing, within about 13 months after receipt of this order and the acceptance thereof at our office at Appleton, Wisconsin, and to be delivered to you at City of Marathon, FL.

The specifications herein contained shall form a part of the final contract, and are subject to changes desired by the purchaser, provided such alterations are interlined prior to the acceptance by the company of the order to purchase, and provided such alterations do not materially affect the cost of the construction of the apparatus.

The proposal for fire apparatus conforms with all Federal Department of Transportation (DOT) rules and regulations in effect at the time of bid, and with all National Fire Protection Association (NFPA) Guidelines for Automotive Fire Apparatus as published at the time of bid, except as modified by customer specifications. Any increased costs incurred by first party because of future changes in or additions to said DOT or NFPA standards will be passed along to the customers as an addition to the price set forth above.

Unless accepted within 30 days from date, the right is reserved to withdraw this proposition.

Pierce Manufacturing, Inc.

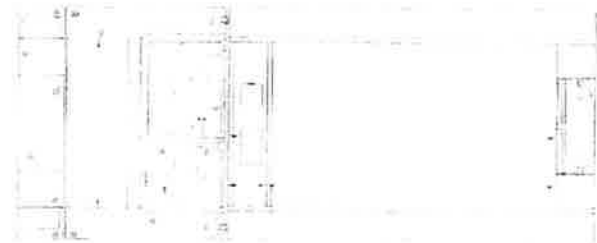
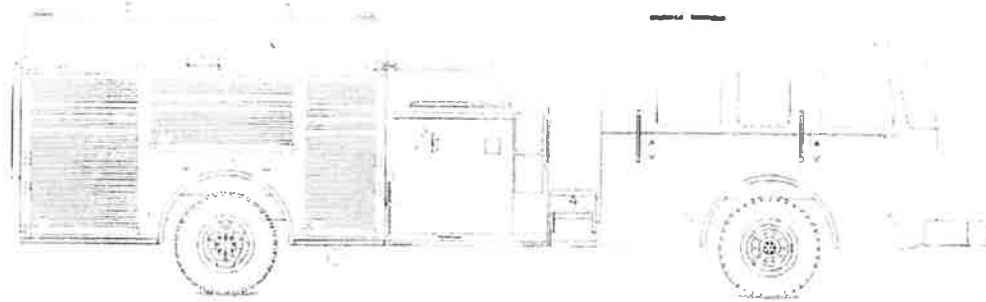
By



AUTHORIZED SALES REPRESENTATIVE

Michael Schneider





CUSTOMER APPROVAL



MANUFACTURING INC.

TEN-8 FIRE EQUIPMENT INC.

IN SERVICE TO SERVE YOU

2904 59TH AVENUE DRIVE EAST
BRADENTON, FL 34203

IN FLA: 1-800-228-8388

PHONE: 941-756-7779

FAX: 941-756-2598

141 MARITIME DRIVE
SANFORD, FL 32771

PHONE: 407-328-5081

FAX: 407-328-5083

or visit us at: www.ten8fire.com

SALES QUOTE

Sales Quote Number: SVQ15136

Sales Quote Date: 03/31/17

Page: 1

Sell To: CITY OF MARATHON FIRE DEPT
8900 OVERSEAS HIGHWAY
MARATHON, FL 33050

Ship To: CITY OF MARATHON FIRE DEPT
8900 OVERSEAS HIGHWAY
MARATHON, FL 33050

Ship Via:
Payment terms: NET 30 DAYS

Ten-8 Contact: BSCOTT
Customer ID: TEN-8

Item No.	Description	Unit	Quantity	Unit Price	Total Price
ELK-B-375AT 1.0	1.5" SHUTOFF WITH 1" SHOOHBORE	EACH	2	298.67	597.34
ELK-01880001	*188-A SMOOTH BORE TIP 15/16"	EACH	1	114.56	114.56
ELK-4000-14-HR	1.5" HI RISE TIP W/GLOW BUMPER 175@50 RED	EACH	1	393.43	393.43
ELK-4000-14-HR	1.5" HI RISE TIP W/GLOW BUMPER 175@50 BLUE	EACH	3	393.43	1,180.29
ELK-281A MINI	1.5" MINI STREAM SHAPER	EACH	4	44.99	179.96
ELK-DB-375-A	2.5" FULL ROUND BALL SHUTOFF (DADE SHORT)	EACH	2	353.25	706.50
ELK-01880031	188-A SMOOTH BORE TIP 1 1/8"	EACH	2	114.56	229.12
ELK-282A-MINI-RAM	ELK-03476201	EACH	2	132.54	265.08
ELK-8296	RAM MONITOR	EACH	1	1,894.00	1,894.00
ELK-8296-MB	TRUCK MOUNTING BRACKET FOR 8296	EACH	1	122.95	122.95
Transferred to page 2.....					5,683.23

TEN-8 FIRE EQUIPMENT INC.

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8900 OVERSEAS HIGHWAY
MARATHON, FL 33050

Ship To: CITY OF MARATHON FIRE DEPT
8900 OVERSEAS HIGHWAY
MARATHON, FL 33050

Ship Via:
Payment terms: NET 30 DAYS

Ten-8 Contact: BSCOTT
Customer ID: TEN-8

Item No.	Description	Unit	Quantity	Unit Price	Total Price
	Transferred from page 1				5,683.23
ELK-282A-MINI-RAM	ELK-03476201	EACH	1	132.54	132.54
DP17-1000-ARN 50' RED	'COMBAT-READY' 1.75" X 50' RED	SECTI	3	231.06	693.18
KEY-DP17-1000-ARN 50' ORG	'COMBAT-READY' 1.75" X 50' ORANGE	SECTI	3	231.06	693.18
KEY-DP17-1000-ARN 50' BLUE	'COMBAT-READY' 1.75" X 50' BLUE	SECTI	3	231.06	693.18
KEY-DP25-FDNY-G-50-ARN	FDNY D/J HOSE, 2.5"x 50', GREEN	EACH	6	189.39	1,136.34
ELK-09786101-TC	PISTON INTAKE RELIEF VALVE 5" STORZ x 6" FEMALE WITH TEFLON COATING	EACH	1	1,030.36	1,030.36
MOT-M25URS9PW1AN	APX6500 7/800MHZ MID POWER MOBILE RADIO SYSTEM	EACH	1	4,548.72	4,548.72

Amount Subject to
Sales Tax
0.00

Amount Exempt
from Sales Tax
14,610.73

Subtotal: 14,610.73
Invoice Discount: 0.00
Sales Tax: 0.00

Total: 14,610.73

Quote submitted by: BSCOTT
This Quote is valid until 04/30/17