

**CITY OF MARATHON, FLORIDA
RESOLUTION 2021-81**

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, AUTHORIZING THE PURCHASE OF (2) LIFEPAK 15 VR MONITOR/DEFIB AND (2) SHIP KIT -QUIK-COMBO THERAPY CABLES AS A SOLE SOURCE PURCHASE, IN AN AMOUNT NOT TO EXCEED \$36,730.00; AUTHORIZING THE CITY MANAGER TO APPROPRIATE FUNDS ON BEHALF OF THE CITY; AND PROVIDING FOR AN EFFECTIVE DATE.

WHEREAS, our current LIFEPAK units have reached their service life and can no longer be repaired. A newer, current model will continue to meet demands and offer the high level of service and safety to the City and its residents; and

WHEREAS, the cost of the (2) LIFEPAK 15 VR Monitor/Defib and (2) Ship Kit -QUIK-COMBO Therapy Cables at \$36,730.00; and

WHEREAS, the City's adopted Purchasing Policies and Procedures allow the City Council to waive the procurement procedures and purchase materials, supplies, or equipment without competitive bidding using a sole source contractor.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, that:

Section 1. The above recitals are true and correct and incorporated herein.

Section 2. The City Council hereby waives the procurement procedures requiring competitive bidding and authorizes the City Manager to expend budgeted funds with Stryker Medical for the purchase of (2) LIFEPAK 15 VR Monitor/Defib and (2) Ship Kit -QUIK-COMBO Therapy Cables in an amount not to exceed \$36730.00.

Section 3. This resolution shall take effect immediately upon its adoption.

PASSED AND APPROVED BY THE CITY COUNCIL OF THE CITY OF MARATHON, FLORIDA, THIS 14th DAY OF SEPTEMBER, 2021.

THE CITY OF MARATHON, FLORIDA



Mayor Luis Gonzalez

AYES: Bartus, Cook, Senmartin, Zieg, Gonzalez
NOES: None
ABSENT: None
ABSTAIN: None
ATTEST:



Diane Clavier, City Clerk

(City Seal)

**APPROVED AS TO FORM AND LEGALITY FOR THE USE AND RELIANCE OF THE
CITY OF MARATHON, FLORIDA ONLY:**



Steve Williams, City Attorney



Physio-Control, Inc. | Lifesaving starts here.™

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September 16, 2021

Physio-Control, Inc. is the sole-source provider in the Hospital (hospitals and hospital-owned facilities), Emergency Response Services and Emergency Response Training (paramedics, professional and volunteer fire) markets for the following products:

- New LIFEPAK® 15 monitor/defibrillators
- New LIFEPAK 20e defibrillator/monitors
- New LIFEPAK 1000 automated external defibrillators
- New LUCAS® Chest Compression System
- TrueCPR™ Coaching Devices

Physio-Control, Inc. is the sole-source provider in all markets for the following products and services:

- RELISM (Refurbished Equipment from the Lifesaving Innovators) devices
- LIFENET® System and related software
- CODE-STAT™ Data Review Software
- Factory-authorized inspection and repair services which include repair parts, upgrades, inspections and repairs
- HealthEMS® Software
- HomeSolutions.NET® Software
- ACLS (non-clinical) LIFEPAK defibrillator/monitors
- Heart Safe SolutionSM Government Campus Solution

Physio-Control is also the sole-source distributor of the following products for EMS customers in the U.S. and Canadian markets:

- McGRATH™ MAC EMS Video Laryngoscope
- McGRATH MAC Disposable Laryngoscope Blades
- McGRATH X Blade™

Physio-Control does not authorize any resellers to sell these products or services in the markets listed above. We will not fulfill orders placed by non-authorized businesses seeking to resell our products. If you have questions, please feel free to contact your local Physio-Control sales representative at 800.442.1142.

Sincerely,

PHYSIO-CONTROL, INC.

Matt Van Der Wende, Senior Director, Americas Sales

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